

MINUTES
GEORGIA WORLD CONGRESS CENTER AUTHORITY
BOARD OF GOVERNORS MEETING
AUTHORITY BOARD ROOM
MARCH 28, 2017
12:30 p.m.

The following twelve out of fifteen GWCCA Board of Governors members were in attendance:

David Allen	Bill Jones
David Allman, Chair	Tim Lowe
Brian Daniel	Andrew MacCartney
Stan Conway	Bill Rice
Anne Hennessy	Bill Russell
Glenn Hicks	Doug Tollett

Chair Allman called the meeting to order at 12:29 p.m. and then asked for a motion to approve the February 28, 2017 meeting minutes.

A motion to approve the February 28, 2017 meeting minutes was made by Doug Tollett, seconded by David Allen, and unanimously approved.

FEBRUARY FINANCIAL REPORTS

Chair Allman called on Janet Arsenault for the review of the February 2017 financial reports, which are appended and made a part of these minutes.

SALES UPDATE

Joe Bocherer, GWCCA Chief Commercial Officer, introduced Erik Waldman, GWCCA's new Senior Director of Client and Guest Services, and Damon Bell, GWCCA's new Senior Director of Convention Sales, to the Board; reviewed the Commercial Team's organizational structure; and provided a Sales update.

RESOLUTION – TEMP LABOR SERVICES AGREEMENTS

A motion to approve the Resolution essentially authorizing the Executive Director to execute and deliver, subject to the occurrence or satisfaction of any and all applicable contingencies, terms and conditions, two agreements for temp labor services was made by Bill Russell, seconded by Glenn Hicks, and unanimously approved.

The next regular meeting is scheduled for Tuesday, April 25, 2017.

With no further business to discuss, a motion to adjourn was made by Doug Tollett, seconded by Andrew MacCartney, and unanimously approved.

RESPECTFULLY SUBMITTED:

APPROVED:

DALE AIKEN
ASSISTANT SECRETARY

BRIAN DANIEL
SECRETARY